

## Frankfurt Forum on Development Finance 2008 Responsible Finance

A Joint Initiative by KfW and Frankfurt School of Finance & Management

**20-22 February 2008**

**Premises of Frankfurt School of Finance & Management, Frankfurt am Main, Germany**

### Wednesday, 20 February, 2008

19:30 Pre-Conference Dinner for Key Speakers and Sponsors

### Thursday, 21 February, 2008

08:30 **Registration and Coffee**

09:30 **Welcome and Introduction**

Ingrid Matthäus-Maier  
*Spokeswoman of the Board of Managing Directors, KfW Bankengruppe*

Prof. Dr. h.c. Klaus-Peter Müller  
*Chairman of the Board of Managing Directors, Commerzbank  
Chairman of Supervisory Board, Frankfurt School of Finance & Management*

10:00 **Introduction**

Haja Nirina Razafinjatovo  
*Minister of Finance & Budget, Madagascar*

10:05 **Break**

10:15 **Opening Speech "Why Do We Care about Responsible Finance?"**

Michael Chu  
*Senior Lecturer of Business Administration, Harvard Business School*

10:45 **Coffee**

11:15 **Opening Panel**

Searching for an Equilibrium: Development Impact vs. Profit Orientation, Client Interest vs. Investor Interests

Moderation: Stephen Timewell  
*Editor-in-Chief, The Banker*

Wolfgang Kroh  
*Member of the Board of Managing Directors, KfW*

Prof. Dr. Udo Steffens  
*President and Chairman of the Board, Frankfurt School of Finance & Management*

Prof. Dr. Norbert Walter  
*Chief Economist and Head of Deutsche Bank Research, Deutsche Bank Gruppe*

Ganhuyag Ch. Hutagt  
*CEO, XacBank (Mongolia)*

Pilar Ramirez  
*General Manager of LOCFUND, the Local Currency Microfinance Fund for Latin America and The Caribbean*

12:45 **Lunch**

14:15 – 16:15

**Parallel Workshops Round I**

Pillar	Session	Moderation and Speakers
<i>Pillar I Delivering Products Responsibly</i>	Session 1 Financial Services: From Responsible Lending to Hard-Sell	<p><i>Moderation:</i> <b>Doris Köhn</b> <i>Senior Vice President, KfW</i></p> <p><i>Speakers:</i> <b>Dr. Claus Peter Zeitinger</b> <i>Chairman of the Supervisory Board, ProCredit Holding</i> <b>Gert van Maanen</b> <i>Chair, Microfinance Centre for Central &amp; Eastern Europe and the New Independent States</i> <b>Faisal Rahman</b> <i>Managing Director, Fair Finance (UK)</i> <b>Prof. Dr. Dieter Steinbauer</b> <i>Chairman of the Board, SCHUFA (Society for the protection of general credit security, Germany)</i> <b>Elvin Guri</b> <i>Chairman of the Management Board, JetFinance International (Bulgaria)</i></p>
<i>Pillar II Mobilising Capital Responsibly</i>	Session 2 Social Ratings and Social Reporting: Added Value or Extra Burden?	<p><i>Moderation:</i> <b>Hanns Martin Hagen,</b> <i>Principal Financial Sector Economist, KfW</i></p> <p><i>Speakers:</i> <b>David E. Harris</b> <i>Manager Responsible Investment, FTSE Group (UK)</i> <b>Fabio Malanchini</b> <i>Executive Co-Director, MicroFinanza Rating (Italy)</i> <b>Hermann-Josef Tenhagen</b> <i>Chief Editor, FINANZtest (Germany)</i> <b>Edda Schröder</b> <i>CEO, Invest in Visions (Germany)</i> <b>Holger Rothenbusch</b> <i>Senior Vice President, Head of Structured Finance II, DEG</i></p>
<i>Pillar III Creating Responsible Financial Systems</i>	Session 3 Responsible Client Relationship Management: How to Treat Clients Responsibly?	<p><i>Moderation:</i> <b>Peer Stein</b> <i>Head Financial Infrastructure &amp; Institution Building, IFC</i></p> <p><i>Speakers:</i> <b>BL Parthasarthy</b> <i>Managing Director, BASIX Holding (India)</i> <b>Gabriel Pieter Davel</b> <i>CEO, National Credit Regulator South Africa</i> <b>Paul Waithaka Gitahi</b> <i>Senior Business Relation Manager, Equity Bank (Kenya)</i> <b>Frank-Christian Pauli</b> <i>Programme Officer, Verbraucherzentrale Bundesverband (Federation of German Consumer Organisations)</i> <b>Dr. Andrew Pospelovsky</b> <i>General Manager, Micro Finance Bank of Azerbaijan</i> <b>Michal Matul</b> <i>Financial Education Program Manager, Microfinance Centre for Central &amp; Eastern Europe and the New Independent States</i></p>

16:15 – 16:45

**Coffee and Refreshments**

17:00

**Guided Walking Tours in Frankfurt**

20:00

**Dinner**

**Friday 22 February 2007**

09:00 **Coffee**

10:00 -12:00 **Parallel Workshops Round II**

Pillar	Session	Moderation and Speakers
<i>Pillar I Delivering Products Responsibly</i>	Session 4 Responsible Housing Lending: Bricks for the Bucks	<p><i>Moderation:</i> <b>Dr. Friedemann Roy</b> <i>Program Manager, Housing Finance, IFC</i></p> <p><i>Speakers:</i> <b>Douglas G. Duncan</b> <i>Senior Vice President/Chief Economist, Mortgage Bankers Associations (USA)</i> <b>Sven-Torsten Kain</b> <i>Member of the Board, BRE Mortgage Bank (Poland)</i> <b>Renu S. Karnad</b> <i>Joint Managing Director, Housing Development Finance Corporation (HDFC, India)</i> <b>Kecia Rust</b> <i>Theme Champion Housing Finance, FinMark Trust (South Africa)</i></p>
<i>Pillar II Mobilising Capital Responsibly</i>	Session 5 Commercial Investors and Public Investors: Complementing or Crowding Out?	<p><i>Moderation:</i> <b>Elizabeth Littlefield</b> <i>CEO, CGAP</i></p> <p><i>Speakers:</i> <b>Scott J. Budde</b> <i>Managing Director, Global Social &amp; Community Investing, TIAA-CREF (USA)</i> <b>Ganhuyag Ch. Hutagt</b> <i>CEO, XAC Bank (Mongolia)</i> <b>Beatriz Morant Zacaes</b> <i>Agencia Española de Cooperación Internacional para el Desarrollo (AECID, Spain)</i> <b>Klaus Maurer</b> <i>Chief Investment Officer, European Fund for Southeast Europe</i> <b>Robert Annibale</b> <i>Global Director for Microfinance, Citigroup</i></p>
<i>Pillar III Creating Responsible Financial Systems</i>	Session 6 Responsible Leadership: How to Manage Financial Institutions Responsibly?	<p><i>Moderation:</i> <b>Martin Holtmann</b> <i>Head, Microfinance Global Financial Markets Department, IFC</i></p> <p><i>Speakers:</i> <b>Dr. Jaime Aristotle B. Alip</b> <i>Managing Director, Card Bank (Philippines)</i> <b>Katherine McKee</b> <i>Senior Advisor, CGAP</i> <b>Peter Woicke</b> <i>Chairman, Save the Children International Alliance</i> <b>Anton G. van Elteren</b> <i>Senior Environmental Specialist, FMO (Netherlands)</i> <b>Elizabeth Rhyné</b> <i>Senior Vice President, ACCION international</i></p>

12:00 **Lunch**

13:30 -15:30

**Parallel Workshops Round III**

Pillar	Session	Moderation and Speakers
<i>Pillar I Delivering Products Responsibly</i>	Session 7 Responsible Finance and the Environment: Greening the Financial Sector	<p><i>Moderation:</i> <b>Sylvia Wisniewski</b> <i>Head of International Advisory Services, Frankfurt School of Finance &amp; Management</i></p> <p><i>Speakers:</i> <b>Clifford Aron</b> <i>Principal, GreenMax Capital Advisors (Poland/Netherlands)</i></p> <p><b>Ladislav Dvorak</b> <i>Director, Ceska Sportelna AS (Czech Republic)</i></p> <p><b>Gerrit-Jan Brunink</b> <i>Senior Investment Officer, Triodos Investment Management B.V.</i></p> <p><b>Uwe Ohls</b> <i>Senior Vice President, KfW</i></p> <p><b>Kirsty Hamilton</b> <i>Assoc Fellow, RE Finance-Policy Project, Chatham House (UK)</i></p>
<i>Pillar II Mobilising Capital Responsibly</i>	Session 8 Developing Local Financial Markets: Fiction or Reality?	<p><i>Moderation:</i> <b>Roland Siller</b> <i>First Vice President for Europe and Caucasus, KfW</i></p> <p><i>Speakers:</i> <b>Javier Fernández Cueto</b> <i>Strategy Director, Compartamos (Mexico)</i></p> <p><b>Jim Turnbull</b> <i>CEO, Triarii Advisors (Hong Kong)</i></p> <p><b>Konrad Ellsäßer</b> <i>Director, FIDES</i></p> <p><b>Fernando Lucano Urioste</b> <i>Managing Director, Cyrano Management (Peru)</i></p>
<i>Pillar III Creating Responsible Financial Systems</i>	Session 9 Responsible Policy-makers: Ensuring Financial Sector Stability and Building Inclusive Financial Systems	<p><i>Moderation:</i> <b>Jyrki Koskelo</b> <i>Vice President, Africa, Global Financial Markets, and Funds, IFC</i></p> <p><i>Speakers:</i> <b>Radovan Jelasic</b> <i>Governor, National Bank of Serbia</i></p> <p><b>Jörg Asmussen</b> <i>Director General - Financial Market Policy, German Federal Ministry of Finance</i></p> <p><b>Christina Barrineau</b> <i>Managing Director, Financial Access Initiative (USA)</i></p> <p><b>Peter Hayward</b> <i>Former Secretary General, Basel Committee on Banking Supervision</i></p>

15:30 – 16:00

**Coffee**

16:00 – 17:30

**Plenum Panel and Concluding Remarks:**

“Finding the Equilibrium: Solutions to Satisfy Stakeholders”

Moderation: Stephen Timewell  
*Editor-in-Chief, The Banker*

Radovan Jelasic  
*Governor, National Bank of Serbia*

Doris Köhn  
*Senior Vice President, KfW*

Jyrki Koskelo  
*Vice President, Africa, Global Financial Markets, and Funds, IFC*

Elizabeth Littlefield  
*CEO, CGAP*

Edda Schröder  
*CEO, Invest in Visions (Germany)*

Michael Chu  
*Senior Lecturer of Business Administration, Harvard Business School*

17:30

**Cocktail Reception**